

CAPABILITIES STATEMENT

Woman-Owned Business • Est. 1996 • Bowie, MD • Government • Private Sector • Nonprofit

COMPANY OVERVIEW

ALCI Solutions (Another Level Consulting LLC) is a Woman-Owned Information Technology and management consulting firm headquartered in Bowie, Maryland. Founded in 1996 as ALC (Another Level Consulting) Group and formally incorporated in 2006, the firm was converted to Another Level Consulting LLC in 2017. ALCI Solutions has delivered high-impact technology, strategy, and workforce solutions to federal, state, and local government agencies, private sector enterprises, and nonprofit organizations for more than three decades.

ALCI Solutions has expanded into Artificial Intelligence Consultation and Training, bringing the same performance-driven approach that has defined the firm since its founding into the era of intelligent technology. Our senior consultants and practitioners hold advanced credentials in artificial intelligence, Agile project management, IT systems engineering, organizational development, and workforce training, enabling end-to-end service delivery that translates strategy into measurable outcomes.

As a trusted advisor to clients across three sectors, ALCI Solutions operates as a direct extension of each client's team — responsive, accountable, and mission-focused from initial engagement through final delivery.

CORE COMPETENCIES

I. Information Technology Solutions

- IT Program, Project & Product Management
- Agile / Waterfall / Hybrid PMO
- Government IT Services
- Risk & Issues Management
- AI Strategy & Implementation Support

II. AI Consultation & Training

- AI Readiness Assessments
- Use-Case Identification & Prioritization
- Vendor Selection & RFP Support
- AI Ethics & Governance Frameworks
- Executive AI Briefings & Roadmaps
- Generative AI & Prompt Engineering Workshops

III. HR, Training & Recruitment

- IT Staffing & Recruitment
- Custom Training Program Development
- Onboarding & Learning & Development Programs
- Competency-Based Assessments

IV. Marketing & Multimedia Solutions

- Brand Strategy & Design
- AI-Assisted Content Creation
- Digital Marketing Campaigns
- Video & Multimedia Production
- Campaign Analytics & Data-Driven Insights

AI CONSULTATION & TRAINING SERVICES

ALCI Solutions applies the discipline and rigor of enterprise IT management to the rapidly evolving AI landscape. Whether an organization is exploring AI for the first time or advancing active implementations, ALCI Solutions delivers structured, end-to-end services spanning executive strategy and governance through hands-on technical training for frontline teams.

AI Strategy & Readiness Structured discovery sessions and executive roadmaps customized to each organization's mission, risk profile, and budget.	AI Workforce Training Instructor-led programs for all levels — from AI awareness fundamentals through advanced prompt engineering and department-specific curricula.	Ethics, Governance & Change Management Responsible AI frameworks, governance policies, and organizational change management coaching to support sustainable, enterprise-wide adoption.
---	--	--

ORGANIZATIONAL STRENGTHS & DIFFERENTIATORS

- 30+ Years of Proven Experience**
ALCI Solutions has navigated multiple technology cycles, consistently delivering results across government and private sector environments since 1996.
- Woman-Owned Business (WBE)**
As a certified Woman-Owned Business, ALCI Solutions may qualify for applicable set-aside opportunities under federal and state small business programs.
- Integrated, Multi-Disciplinary Services**
IT, AI, human capital, and marketing services under one roof reduce vendor management complexity and ensure coordinated, mission-aligned delivery.
- Responsible AI Leadership**
ALCI Solutions does not merely advise on AI — we guide responsible implementation with structured methodology, ethics frameworks, and change management built into every engagement.
- Direct Access & Accountability**
Clients have direct access to the professionals performing the work. There are no intermediary layers, and ALCI Solutions owns outcomes, not just deliverables.
- Multi-Sector Fluency**
Deep experience across federal government, private sector, and nonprofit organizations enables ALCI Solutions to apply proven approaches across sectors, creating measurable advantages for clients.

INDUSTRY CLASSIFICATIONS — NAICS & SIC CODES

DUNS Number 081313679

NAICS Codes

NAICS Code	Description
541611	Management and Program Management Support
541512	IT Project Management
541519	AI / Emerging Technology Consulting
611430	Training and Workforce Development
611710	Learning Support Services

SIC Codes

SIC Code	Description
7311	Advertising Agencies
7361	Employment Agencies
8741	Management Services
8742	Management Consulting Services

SECTORS SERVED

Federal Government Federal, state, and local agencies across the Washington Metropolitan Area and nationwide.	Private Sector Small businesses, mid-market companies, and enterprise organizations across diverse industries.	Nonprofit Organizations Mission-driven organizations leveraging technology and AI to extend reach and amplify impact.
---	--	---

CONTACT INFORMATION

ALCI Solutions — Another Level Consulting LLC
16701 Melford Blvd, Suite 400, Bowie, MD 20715
Phone: (301) 358-2300
Email: info@alcisolutions.com
Web: www.alcisolutions.com
Connect With Us
LinkedIn: [linkedin.com/company/alcisolutions](https://www.linkedin.com/company/alcisolutions)
Facebook: [facebook.com/alcisolutions](https://www.facebook.com/alcisolutions) • Instagram: [@alcisolutions](https://www.instagram.com/alcisolutions)

Engagement Process
1. Submit an inquiry via contact form or call (301) 358-2300
2. 30-minute discovery call to scope your needs
3. Formal Proposal and Statement of Work provided
4. Structured onboarding and engagement kickoff
Mon – Fri • 9:00 AM – 5:00 PM EST